



UC23 | October 3-5, 2023

# Executive Leadership

## Panel

Mark Simner, Chief Executive Officer

Greg Shell, VP of Operations

John Swofford, VP of Sales

Mike Hill, VP of Engineering


Adam Deatherage, Director of Operations

Scott Nelson, VP of Marketing (MC)



We are considering moving to SaaS. Why should we make the move?







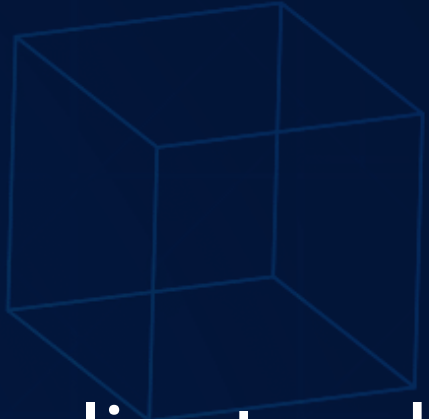
What percentage of your clients have upgraded to WebTMA7?





Are you going to continue to support on-premise clients in the future?





Do you have any on-premise clients who have upgraded to WebTMA7?





When will WebTMA7 become available to on-premise clients?





Why is the Azure platform better than the old data center?

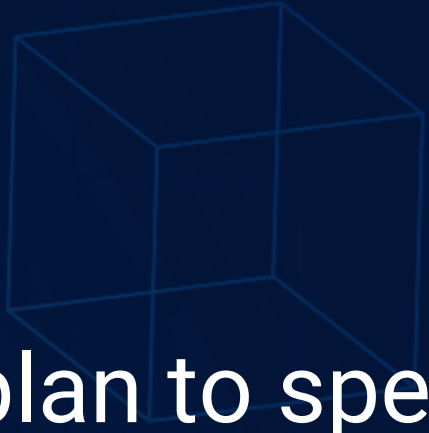





Why should our organization consider upgrading to WebTMA7? What are the main benefits?








How much time should we plan to spend on the WebTMA7 upgrade? How long will it take and how many resources will be needed?







Is TMA going to have a Space Module in the near future?





When is the embedded business intelligence going to be improved to provide better visualization of data (charts, graphs, etc.)?





Have you defined an end-of-life date for WebTMA5?





I have heard iSD is gone with WebTMA7 and then I heard it was back. Which is it?





When will you roll out an updated App version of TMA for Tablets and Phones?





When will WebTMA become FedRAMP certified for your cloud infrastructure?





# What is WebTMA Administrative Services?







Why is the new UI limited to just the landing page?





What are Platinum and Diamond support and why are they an additional cost?





Does TMA plan any new acquisitions or partnerships next year that might benefit my organization?





Will User Conference continue to be in person or will it return to virtual?



In WebTMA 7, when a change order is issued for a purchase order, will it be possible for it to update the purchase order and work order record automatically?

Will TMA 7 or an upgrade be made to allow for segment-based accounting?

When I click on a technician, I can see every work order that has been scheduled to them, why can't I see every request that has been put in by a requestor from the requestor page?

Does TMA have a program to do room assessments?

Thank you for creating the option to accept, comment on, and schedule requests and work orders right from the dashboard. Will you be adding the option to close work orders to the dashboard controls as well?



# Thank You.

[marketing@tmasystems.com](mailto:marketing@tmasystems.com) | [tmasystems.com](https://tmasystems.com)